

Sheet Metal and Air Conditioning Contractors' National Association, Inc.
4201 Lafayette Center Drive, Chantilly, VA 20151-1209
Ph: (703) 803-2980 ♦ Fax: (703) 803-3732 ♦ Email: info@smacna.org

Application for Regular SMACNA Membership

DIRECT

Your company is a: U.S. Firm Canadian Firm

Our firm hereby makes application for membership in the Sheet Metal and Air Conditioning Contractors' National Association, Inc. (SMACNA):

(PLEASE COMPLETE ALL SECTIONS)

Firm Name: _____

Official Representative: _____ Title: _____
(First Name) (Last/Surname)

Personal E-mail with firm: _____

Street Address: _____

Post Office Box: _____ City: _____

State/Province: _____ Zip/Postal Code: _____ Country: _____

Phone: _____ Fax: _____

Firm E-mail: _____ Firm Web Address: _____

The following information is given with the understanding that it will be kept CONFIDENTIAL:

1. Are you signatory to any collective bargaining agreement/s? Signatory status* is a required condition of membership in National SMACNA. Yes No
If yes, please indicate which agreement/s. _____

2. Does your agreement include the Sheet Metal and Air Conditioning Contractors' National Industry Fund of the United States (SMACN-IFUS)? Yes No

3. Does your agreement include an industry fund other than IFUS? Yes No If yes, please give name: _____

4. What are your primary reasons for joining SMACNA? _____

5. What services offered by SMACNA will be of most help to you? _____

6. As a new member of SMACNA, what are the most important benefits you will receive from the Association? _____

**Signatory status* refers to a contractor who is signatory to one or more collective bargaining agreements. For contractors located within the United States, the collective bargaining agreement must be recognized by the Secretary of Labor as lawful.

7. Your sheet metal firm was established in _____ (fill in the year).

8. Your gross sales volume of business last year (or fiscal period) was: \$ _____

9. You normally employ (average last two years) the following type and number of "productive employees."**

Trade (sheet metal worker, steamfitter, etc.)	Number Employed
_____	_____
_____	_____
_____	_____

** all employees performing work included in Article 1 of the Standard form of Union Agreement (see description and dues obligation on last page).

10. How many installers in the field do you have? (average one month) _____

11. How many employees are in your fabrication shop? _____

12. Your firm does the following type(s) of work (**Please indicate approximate percentage (%) of gross work**):

- A. Architectural Sheet Metal (Estimated % of Gross Volume) _____ %
- B. Commercial HVAC (Estimated % of Gross Volume) _____ %
- C. Custom Fabrication (Estimated % of Gross Volume) _____ %
- D. Industrial Sheet Metal (Estimated % of Gross Volume) _____ %
- E. Kitchen Equipment (Estimated % of Gross Volume) _____ %
- F. Manufacturing (HVAC and Related Components)
(Estimated % of Gross Volume) _____ %
- G. Residential Htg. & A/C (Estimated % of Gross Volume) _____ %
- H. Service (Estimated % of Gross Volume) _____ %
- I. Siding & Decking (Estimated % of Gross Volume) _____ %
- J. Testing & Balancing (Estimated % of Gross Volume) _____ %

13. What percentage of your work is prime contracting _____ % or direct bid? _____ %

14. Does your firm belong to the following industry organizations?

- ACCA Air Conditioning Contractors of America Yes No
- ASA American Subcontractors Association Yes No
- ASHRAE American Society of Heating, Refrigerating, and
Air-Conditioning Engineers Yes No
- MCAA Mechanical Contractors Association of America Yes No
- NAPHCC National Association of Plumbing,
Heating, Cooling Contractors Yes No
- NEBB National Environmental Balancing Bureau Yes No
- NRCA National Roofing Contractors Association Yes No

If approved for membership, we agree to abide by the Constitution and Bylaws of the Sheet Metal and Air Conditioning Contractors' National Association, Inc., of which we have received a copy.

The required dues and fees paid by our firm will be remitted in accordance with policies and procedures established by SMACNA.

Attached is our check in the amount of \$ _____ for membership fees. See enclosed summary of Membership Fees & Dues sheet.

Signature

Position with Firm

Print or Type Name

Date

Contributions or gifts to this organization (Sheet Metal and Air Conditioning Contractors' National Association, Inc) are not deductible as charitable contributions for federal income tax purposes. Sheet Metal and Air Conditioning Contractors' National Association, Inc., contributions, dues and membership fees are deductible by members for federal income tax purposes as ordinary and necessary business expenses within the limitations of the Internal Revenue Code.

RETURN THIS FORM COMPLETED TO:
SMACNA - Membership Department
4201 Lafayette Center Drive
Chantilly, VA 20151-1209

FOR SMACNA USE ONLY
Date Rec'd _____
Check # _____
Amount Rec'd _____